

Arredamenti Porto



Number of years trading in the yacht market: Arredamenti Porto was founded 19 years ago, in 1987, after buying and restarting an old interiors company which was in trouble, and since then has worked in the interior market for large yachts 40 to 70 m long, passenger vessels and fast ferries (AP Interiors division), as well as the full refit and conversion market for large yachts over 50 metres (AP Refitting division).

Number of yachts completed: The company has never made an exact list of yachts 40 m plus completed; however, considering new buildings, refurbishments, refits and transformations, they can approximately calculate that around 200 large jobs have been carried out.

Number of current projects in build: Arredamenti Porto are currently working on: Three new interior projects for sailing yachts over 50 m for Perini Navi (one ending soon, one midway and one starting in February); a project for a completely new interior on a 62-m for an Italian shipyard; a very light interior on a new 100-ft Cat being completed in France; five large refit projects under way, to be completed within Spring 2006 (65-m M/Y *Force Blue*, 42-m M/Y *Deep Blue*, 52-m M/Y *Insigna*, 52-m M/Y *Sea Jewel*, and the 5-8m S/Y *Taouey*); finally, a completely new main deck interior for a 60-m at another Italian shipyard.

Size of company: Arredamenti Porto is organised into two locations: the historical one, on the sea in the middle of the old port

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of Genoa, 2,000 m², which is fully equipped for interiors and refit jobs; and the second is on the hills at the back of Genoa, 5,000 m², where the production, preassembling and mounting on mock-ups of interiors is based.

Number of employees: Arredamenti Porto has 65 employees, which make up (for the most part) the skilled and selected technicians for interior activities, including joinery, varnishing, lacquering and fitting etc.

Another 50 persons are continuously cooperating under AP management, for control and responsibility of the technical refit work.

Software used: AutoCad.

Specialist equipment & unique capabilities: The main characteristic of Arredamenti Porto is to offer two integrated company skills: AP Interiors, a fully equipped and experienced organisation, able to produce and fit yacht interiors for shipyards everywhere in

Europe; and, under the same flag, AP Refitting, a flexible organisation capable of managing in Genoa – directly for owners and acting as a main contractor – complicated refit jobs for superyachts, in which redoing interiors is the main task, but also technical interventions.

Installation System – unique to company: Over the years Arredamenti Porto have developed and utilised on many occasions a system of premounting interiors in their workshops; a mock-up perfectly matching the spaces on board: this is a way to give their clients the possibility to inspect, check and, if necessary, modify vessel interiors in their workshop. When the interior built is fully approved by the customer, it is then dismantled, packed and sent on board for fitting.

By providing this service it is possible to save time, as the building of the interior can proceed in parallel with the technical outfitting of the vessel, and money, avoiding all modifications to be done (as often is the case) on board, which is always extremely expensive.